

## **About Us**



#### THE EYE-TRACKING COMPANY

SR Labs was founded in 2001, when Eye Tracking was used almost exclusively within research labs. We have **more than 20 years of experience** creating eye controlled interfaces and attention based research.

We are leaders in the fields of system integration, healthcare, augmentative communication and increase of the autonomie of people with disabilities, market research & usability, digital signage.



## Experience

Over more than 10 years SR Labs has developed a strong expertise in the Eye Tracking Technology, in all of its methods and applications.

more than 200

more than

100

more than

50

more than

2000

more than

100

marketing researches

usability tests and UX projects

integration projects in several areas such as security, automotive, surgical, retail and medical patient all over the Italian territory actually using our eye-controlled assistive technology laboratories and research institutions equipped with Eye Tracking Technology through our support and training



## Added Values

The solution offers among others the following added values:

Promotional tool for qualified customer dialogue

**Adaptation** 

of the content depending on the user's interest/ behavior convey highly targeted content based on visual attention

Brand development

by connecting the brand to a highly innovative user experience

Strong engagement

Conversion increase in PointOfSales

**Drive traffic** 

to product category in retail stores or to a branded desk

Receive
user data
for behavioral
analysis

Online webbased **analysis dashboard** that additionally supplies real time statistics



## Solution

The PoliFX Solution includes the following components:



#### A BUILT IN WEBCAM

that is integrated with a biometric detection algorithm allowing to detect: the presence of an individual, age and gender and emotional state.

AN LCD SCREEN (VARIOUS SIZES)

#### A BUILT EYE TRACKING DEVICE

- able to track almost any individual
- allowing for large head movement freedom
- not requiring any individual calibration

#### SOUND AMPLIFIER AND LOUD SPEAKERS

#### A TICKET PRINTING

device (thermal paper) that allows to hand out to consumers an information of the visualized content or chosen offering as a strong call-to-action tool.

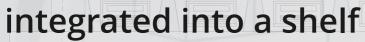
AN EMBEDDED PC
 with network connectivity



# Alternative Design

The design is very **flexible** and can be either built into an

existing individual housing





or implemented in an custom designed housing









## Performance

The visualized data can also be split in order to show: a cumulative analysis over all content pages



93%



#### High level of engagement

34% of all individuals who passing by notice the device start using it.

#### Ease of use

93% of those who start the interaction explore at least the first level of page sets.

#### High efficiency of the call-to-action

13% of the users that started the interaction reach the call-to-action tools at the end of the page sets.





### Benefits

PoliFX is a highly innovative Information Kiosk Solution that includes the following:

A high number of attracted individuals

> A uniquely low barrier for engagement

A high level of involvement (as offering fascinating experience)

call-to-action impact thanks to printed ticket

Keep user even more involved by showing targeted content based on user's actual interest

Strong



# References

VODAFONE Milan, IT



The system has been placed for six months in different Saturn shops in greater Milan area (Italy) with Vodafone branding and Vodafone interactive promotional content and call-to-action functions.



## References

**MUSE** Science Museum Trento

A custom designed version (according to the museum's guidelines determined by Renzo Piano) has been placed at the new Muse Museum in Trento, Italy, to allow visitors to experience gaze control in a game, involving exploration of planets.



# References

MILAN FASHION WEEK Milan, IT

The Solution had been placed in an high affluence area to generate interest and promote custom content to visitors and generate traffic to the designers showroom.





# References EXPO 2015 Milan, IT

#### Nestle @ EXPO

Three systems have been placed for Nestle on EXPO Milan 2015 in order to allow visitors to explore the visual perception of food of consumers in an interactive game developed by Next Group.

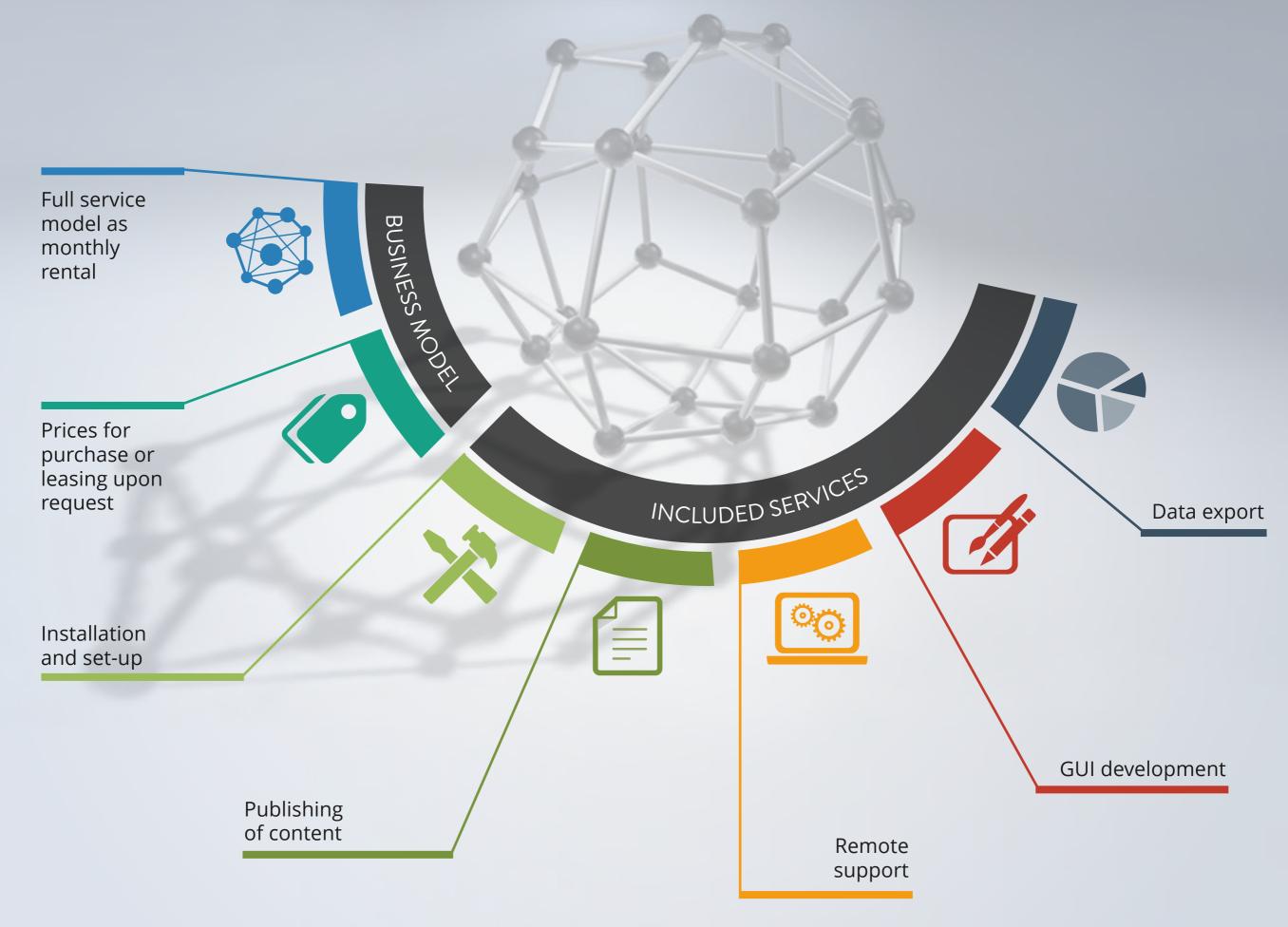














## Contact



Via G. Fantoli 7, piano 3

20138 Milano

Italy

tel +39 02 749291.1

insights@srlabs.it / www.srlabs.it

